

K-State Agricultural Economics presents

# Finances and the Farm:

An online class to enhance  
your farm management skills

An applied approach to developing and using farm financial statements for management decision-making for farmers and ranchers of all types

**This is a self-paced course you can take when it is convenient for you!**

This course can be taken for education only or to fulfill FSA borrower's requirements.

**Six Lessons: Recordkeeping, Balance Sheet, Income Statement, Cash Flow, Goal Setting and Managing Family Living Expenses**

**Participants will:**

- Understand the structure of a balance sheet, income statement and cash flow
- Choose either Cattle/Crops or CSA/Farmers Market case farm to complete hands-on financial activities
- Be prepared to use financial management techniques for your own operation
- Set goals for your operation
- Learn how to make changes to avoid financial difficulties

**Bonus content:**

- Cost of Production
- Grain Marketing
- Family Communication
- Managing Farm Stress

**Registration Fee:**

- \$300 for FSA credit class
- \$100 for education only



**Approved for FSA  
Borrower's Training  
Financial Credit**

Taught by Robin Reid, K-State Extension Farm Economist, and LaVell Winsor, K-State Farm Analyst

**Register online for FSA Credit or Education Only:**

[noncreditksu.catalog.instructure.com/browse/k-stateglobalcampusnoncreditprograms/ksre-noncredit](https://noncreditksu.catalog.instructure.com/browse/k-stateglobalcampusnoncreditprograms/ksre-noncredit)

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